



# Global Business Dialogue on Electronic Commerce GBDe

7<sup>th</sup> APEC Electronic Commerce Steering Group Meeting,  
14-15 Feb. 2003, Chiang Rai, Thailand

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# Origins of the GBDe

- When did we start?** → Initial Steps: June 1998 Brussels, as GBD  
Established January, 1999 NY, as GBDe
- Why did we start?** → Based on an idea of the EU Commission,  
Industry decides to join efforts in the development of e-commerce
- How did we start?** → Industry promotes the idea of policy co-operation and leads the debate on the main barriers affecting the development of e-commerce



# Founding Principles

- E-commerce has the potential to increase prosperity, create employment & improve lives.
- The borderless nature of the Internet requires a global response.
- The pace and scope of change require that business play a leadership role in developing an effective e-commerce framework.
- Policy solutions should be market-driven and based on industry self-regulation wherever possible.



# Organization

- Global composition and organization
- Internal structure encouraging rapid development of consensus positions
- Governance provides balance between three regions:
  - Americas
  - Asia/Oceania
  - Europe/Africa



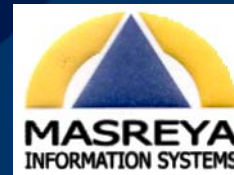
# Leadership 2003

- Overall Chair



- Regional Co-Chairs

Europe / Africa



Americas



Asia / Oceania





# Structure

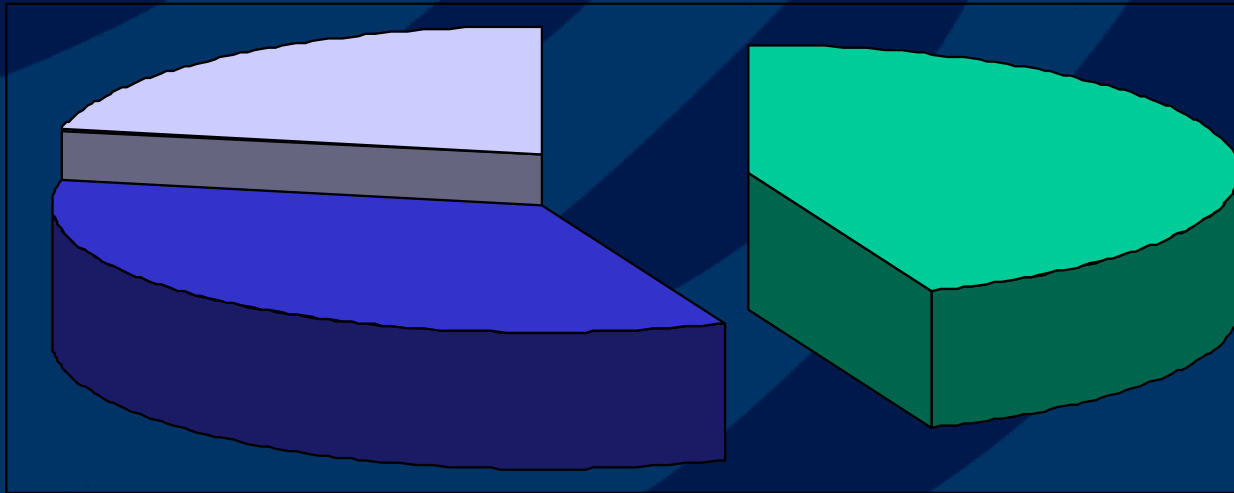
- Overall chairmanship rotates on a yearly basis.
- Members are companies that have business interests on the Internet value chain (e.g. ISPs, content providers, banks, hardware providers, insurance companies, etc.)
- Membership open to companies providing a CEO & sherpa-level commitment
- Sherpas responsible for managing advocacy & policy development
- Organized around working groups focusing on specific issues



# Current Membership by Region

Americas:  
9 Members

Asia/Oceania:  
18 Members



Europe/Africa:  
14 Members



# GBDe Policy Development

## From 1999-2003

- Global business consensus
- Moving from broad principles to detailed recommendations
- Reflecting the changing global priorities for e-commerce
- Moving from policy development to advocating key issues





# GBDe Working Groups

~1999

~ 2000

~ 2001

~ 2002

~2003

Consumer  
Confidence

Jurisdiction

Privacy

Authentication  
and Security  
(NEC, Brokat and  
CCIA)

IPR

Contents

Liability

Tax and Tariff

Network  
Infrastructure

Trustmark

ADR  
(DC, NEC and  
HP)

Privacy

Cyber  
Security

IPR

Digital Bridge

Tax and  
Trade

Advocacy

Outreach

Consumer  
Confidence  
(HP, NEC  
and DC)

eGovernment

Internet  
Payment

Cyber  
Security

IPR

Digital Bridge

Trade

Taxation

Convergence

Consumer  
Confidence  
(NEC, HP  
and DC)

eGovernment

CHIC

Cyber  
Security

IPR

Digital Bridge

Trade

Taxation

Convergence

WG1:  
Building  
Consumer  
Trust  
(DB and NEC)

WG2:  
Future of  
the  
Internet

WG3:  
Advocacy



# Policy Cooperation

- With ALL parties interested in e-commerce
  - Public authorities
  - Consumer representatives
  - Business community
- Share views, joint analysis, discussion, search of common positions/solutions
- Objectives
  - Help develop efficient and appropriate laws
  - Promote self-regulation wherever possible



# Global Impact

## Success based on

- Understanding the respective roles of industry, government and consumers
- Ability to work with governments and others to frame practical solutions to complex issues
- Direct involvement of CEOs
- Consensual nature of recommendations
- Global character and composition
- Quality of work of working groups and sherpas.



# Main Themes 2003

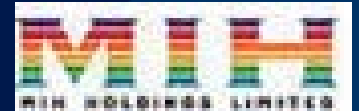
- Increasing consumer trust in e-commerce - consumer confidence, network security, Internet payments
- Speeding up e-commerce growth through convergence, broadband deployment and cyber security
- Promoting global policy solutions for digital bridges, IPR, e-Government, taxation and trade

# Working Groups in 2003

- Building Consumer Trust



- Future of the Internet



- Advocacy & Policy  
Cooperation





# Key Deliverables 2002

- **Joint Government statement** endorsing GBDe as a preferred dialogue partner
- Agreement to develop mutually accepted guidelines on **alternative dispute resolution** with Consumers International
- Announcement of increased private sector co-ordination of efforts to reduce the **digital divide** embodied in statement with WEF (World Economic Forum) and the GIIC (Global Information Infrastructure Commission)



# The GBDe Summit 2003

- GBDe 2003 Recommendations & Status Report
  - Venue: New York, USA
  - Date: November 5-6, 2003



# For Further Information

- **[www.gbde.org](http://www.gbde.org)**
- Downloads include:
  - GBDe Recommendations
  - Working Group materials
  - GBDe Brochure